

Farm Management & Development

practical business professionals



BUSINESS

Farm Subsidy Schemes

Farm Subsidies provide funding to farmers who meet DEFRA & EU requirements

JHWalter has the knowledge, experience and industry links our consultants sit on committees working with DEFRA and Natural England, and have direct associations with RICS, CAAV, TFA, CLA, NFU amongst others - to help you manage the schemes.

Single Farm Payment

- Assistance in the completion of the Single Farm Payment applications.
- On-going liaison with RPA to ensure compliance.
- Management of your entitlements - JHWalter can trade these where required.

Basic Farm Payment Scheme - due 2016

- Watch this space
- JHWalter will use all our knowledge, experience and industry links to ensure you continue to receive your support.

For more information on Farm Management and Development please visit the websites:

www.gov.uk/browse/business/farming/grants-and-payments-for-farmers
www.gov.uk/the-single-payment-scheme

Environmental Schemes

To deliver environmental management in an effective manner, Natural England provides funding to you as a farmer or a land manager through Environmental Stewardship Schemes.

JHWalter will:

- Advise you on the suitability or otherwise of schemes for your business.
- Complete a successful application for environmental scheme support.
- Manage your relationship with Natural England to ensure compliance.
- Complete any annual submissions required to continue your support.
- Manage any changes or development of your schemes.
- Ensure you are informed about changes and opportunities of environmental schemes.



Current Environmental Stewardship Schemes:

- **Entry Level Stewardship (ELS)** - Open to all farmers and landowners this involves simple land management, and is a 'points based threshold scheme'.
- **Higher Level Stewardship (HLS)** - These applications are competitive and will be assessed to ensure they meet local targets and represent good value for money. HLS involves a more complex management level than ELS and is tailored to local circumstances.
- **Organic Entry Level Stewardship (OELS)**
Organic strand of ELS, this scheme is geared towards organic and organic/conventional mixed farms. If you are a farmer and not already receiving Organic Farm aid you may be eligible.
- **Uplands Entry Level Stewardship (UELS)**
This supports hill farmers in Severely Disadvantaged Areas and has no restrictions on holding size.

These environmental schemes will develop and change with the introduction 'greening' under the new **Common Agricultural Policy (CAP)** proposals. We can ensure that your business is managed in such a way that it will ensure compliance with the obligations and that subsequent funding support is received.

For more information on Environmental Stewardship Schemes, please visit:

www.naturalengland.org.uk/ourwork/farming/funding/es/default.aspx

BUSINESS

Farm and Financial Management

JHWalter consultants have a wide knowledge of farm business management skills developed within private business - our difference is we have been there, and still are directly involved in managing our own farm businesses. We combine our personal experience, extensive knowledge and appropriate management systems to enable you to maximise the performance of your business.

JHWalter will:

- **Manage farming contractors** either day to day or within a contract farm management agreement.
- **Manage the business' finances** to ensure optimum financial performance, alongside business development and statutory obligations.
- **Analyse and advise on business performance** and business development, using practical knowledge and hands-on experience, coupled with financial tools to ensure your business receives the support it needs.
- **Assist development** where family changes, financial pressures or operational issues arise.
- **Support business** to develop positive and well managed relationships with banks, lenders and other professional bodies.

JHWalter has a wide knowledge of and access to a number of management and accounting systems, each one will be tailored to your specific business needs.

More information the management systems we use can be found below:

Farmplan > <http://farmplan.co.uk/>

Accuman > <http://www.accu-man.co.uk/>

Things to consider - JHWalter will answer these questions and more with our best knowledge and up-to-date information to help you manage your business in a practical and optimum manner.

Basic Payment Scheme (BPS)

- Will I qualify for the Basis Payment Scheme?
- How do I qualify for the Basic Payment Scheme?
- How will "greening" affect my business?
- What do I need to do to meet my "greening" requirements?
- How are my current environmental schemes affected?

Type of Farmer

- Am I a young entrant or farming business?
- Am I an "Active Farmer"?

Economics

- How will a new scheme affect my bottom line?
- When will it start to affect me?

For more information

<http://capreform.eu/>

<http://ec.europa.eu/agriculture/cap-post-2013/>

www.gov.uk/government/consultations/common-agricultural-policy-reform-post-2013



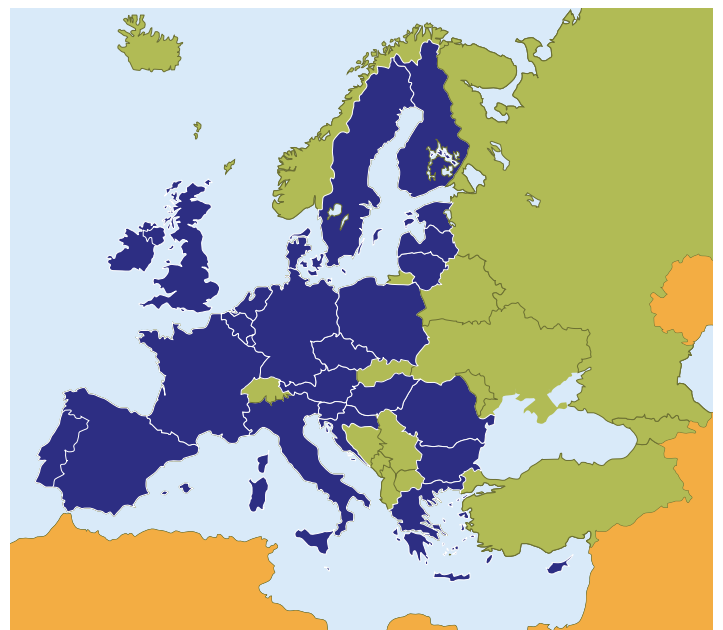
"We have used JHWalter for our consultancy work for many years and are pleased to recommend their broad range of services - Overall we find JHWalter provides a very professional and efficient service."

RM & J Harrison

Cap Reform

JHWalter will use our knowledge and industry links - our consultants sit on committees working with DEFRA and Natural England, and have direct associations with RICS, CAAV, TFA, CLA, NFU amongst others - to ensure you are able to decipher the effects of the Common Agricultural Policy reform on your business.

At JHWalter we are able to provide up to date knowledge of the proposals. We are also aware of the implications and can subsequently show how they may affect you. We are then able to advise the best way to deal with the proposals and potential changes, to avoid disadvantages and to take advantage of the positives that could affect your business.



Meet the Farm Management & Development Team...



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PROPERTY

Property Agency
Residential Property
Commercial Property
Farms & Farmland
The County Property Auction

Property Valuation
Home Survey
Compensation & Compulsory
Purchase
Expert Witness
Rural Landlord and Tenant
Rent Review & Lease Renewal

BUSINESS

Business Management
& Development
Feasibility Study
& Project Management
Financial Management
Business Ideas &
Product Innovation
Grants & Funding

Farm Management
& Development
Common Agricultural Policy
Environmental Schemes
Farm Business Management & Farm
Financial Management
Farm Stock Valuations
Machinery Auctions
Insolvency Practitioners
Support

PLANNING

Pre-Planning Applications Advice
Making Planning Applications
Development
Environmental Impact Assessment
Design & Architectural Services

ENERGY

Wind Turbines
Anaerobic Digestion
Biomass
Ground & Air Source
Heat Pumps
Solar Energy from PVs
Solar Thermal
Hydro Electric
BREEAM & Code for
Sustainable Homes
Energy Saving
Investment in Renewable Energy

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