



## About JHWalter

JHWalter is a long established firm of property agents, consultants and auctioneers centred in Lincoln in the East Midlands. Our approach to work is team based, bringing in the appropriate skills and experience for each instruction to provide cost effective services to achieve clients' objectives. The Insolvency Support team is headed by partner Henry Denchfield calling on colleagues as appropriate to provide a UK wide service to Insolvency Practitioners involved in the food and farming sector.

## Why Choose JHWalter?

The Insolvency Support team consists of property and business professionals with many years experience in the food and farming sector.

The team can deliver:

- advice regarding asset management
- executive asset management
- land, property, plant and machinery valuations
- asset realisation by auction, tender or private treaty

The team is able to **respond quickly, travel widely, and work to strict deadlines.**

## Insolvency Support Experience

A very substantial pig farming business with 4000 sows and 40000 pigs in total appointed administrators. JHWalter provided advice regarding on going management and acted on behalf of the administrators in the sale of property, livestock, plant and machinery.

The Bomfords group went into administration in the summer of 2007. The group was a leading supplier of fresh produce to the major supermarkets with a turnover of £150 million. When it went into administration it had some 3000 acres of vegetable crops in the ground including 1300 acres of salad onions. JHWalter supported the administrators with advice as to the value of the crops, their management in the short term and the route to achieve best value from them.

JHWalter organised a tender sale of poultry processing and packaging equipment as part of the liquidation of a food manufacturing company.

JHWalter provided advice regarding the welfare and day to day management of cattle to Insolvency Practitioners managing a small beef business. Subsequently receivers were appointed and JHWalter sold the cattle, vehicles, machinery, land and residential property.

### Twenty four hours, seven days contact:

**Henry Denchfield:** [henrydenchfield@jhwalter.co.uk](mailto:henrydenchfield@jhwalter.co.uk)

Office: **01522 504322** Mobile: **07919 694225**

**David Wright:** [davidwright@jhwalter.co.uk](mailto:davidwright@jhwalter.co.uk)

Office: **01522 504321** Mobile: **07919 694228**

## The Insolvency Support team



**Henry Denchfield**  
BSc MBIAC MAE  
Partner

### Henry Denchfield

Henry is a rural business consultant with over thirty years experience and heads up the JHWalter Insolvency Support team. Specialist skills include

- executive farm management
- strategic business planning
- managed exits and insolvency support
- expert witness

Henry was called as an expert witness in a case of a farm business going into receivership. The receivership was acrimonious from the start and the farmer subsequently alleged that the farm had been mismanaged resulting in loss of profit. In his judgement following a twenty day trial in the Leeds High Court Judge Langan stated that, "if an expert witness as impressive as Mr Denchfield expresses a view on agricultural mismanagement.....the court should be slow to depart from his opinion."



**David Wright**  
BSc MBIAC MBPR  
Managing Partner

### David Wright

It was whilst working for Deloitte that David first gained experience in dealing with insolvency. As a rural business and planning consultant David's experience includes

- rural business management
- strategic business planning
- restructuring and insolvency support



**Ian Walter**  
BSc CEnv FRICS  
FAAV  
Senior Partner

### Ian Walter

Ian is senior partner of the firm. He is a well respected and experienced land and property agent and brings to Insolvency Support

- land and property valuation
- auction of land, property and machinery



**Tim Atkinson**  
BSc MRICS FAAV  
Partner

### Tim Atkinson

Tim has overall responsibility within JHWalter for residential and commercial property sales. He is a vastly experienced valuer and provides

- residential and commercial property valuation
- auction of all property and machinery



**Rob Ward**  
BSc MRICS FAAV  
Partner

### Rob Ward

Rob has responsibility for the County Property Auction, the region's leading property auction house, and for plant and machinery auctions. His services to insolvency practitioners include

- land and property valuation
- plant and machinery valuation
- auction of all property and machinery

JHWalter | Mint Lane Lincoln LN1 1UD

01522 526526 Fax: 01522 512720

[info@jhwalter.co.uk](mailto:info@jhwalter.co.uk)

[jhwalter.co.uk](http://jhwalter.co.uk)

