

Business Consultancy Services

Business Support that
offers Bottom Line Value

What do we offer?

Business Development Advice

Developing strategies to deliver the requirements of the owners and shareholders.

Complete Farm Management & Contract Farming

Maximising performance for time strapped land managers.

Feasibility Studies & Project Management

Provision of controls and monitoring of specific business projects, from land acquisition to production systems and new enterprises developing business solutions, to enable new projects to prosper.

Enterprise Assessment

Developing strategies and assessing enterprise performance to maximise overall business performance, including cost analysis and trading strategies.

Financial Management, Assessment and Control

Managing budgets, cashflows, monitoring performance to ensure managers manage and the business thrives.

Product Innovation & Route to Market

Market research and assessment of potential markets for new development, as well as development of strategies for product development and prototyping.

Long-term Succession Planning and Business Hand-over strategies for families and partners

Easing the way to manage succession and partnership matters objectively and without conflict.

Non-executive Director Level Objective Business Support

Regular performance management, and monitoring business performance, to support the owners/board to achieve their goals.

Why use JHWalter Consultancy Services?



- JHW adds value, profit, and direction to your business
- JHW team are practical, experienced, objective and incisive
- JHW have consultants who have been at the sharp end and understand the practicalities of business management
- JHW professional support including property management, planning, government support schemes, rent reviews, renewable energy developments and agricultural experts – ensuring objective, well supported, professional advice and management
- JHW have wide ranging industry networks enabling them to provide considered, qualified knowledge

Who do we work with?

- Farm businesses who are able and willing to develop, innovate and maximise opportunity.
- Businesses which require business support to maximise their potential.
- New business opportunities that require support from experienced individuals to develop and thrive in today's economic climate.
- Commercial and Agricultural businesses which will benefit from objective, experienced business analysis and strategic support to help their businesses prosper.
- Corporate professionals – accountants, bankers, solicitors and others who require objective business analysis.



Who Are We?



Mark Coulman BSc (Hons) MIOD
Business Consultant

t 01522 504322
m 07919 694225
e markcoulman@jhwalter.co.uk



Mike Johnson
Business Consultant

t 01522 504325
m 07950 230922
e mikejohnson@jhwalter.co.uk

Agricultural and Industry Background

20 years of active business management.

Current Practical Knowledge and Experience

Over 20 years of management control of 600ac arable and pig business in North Lincolnshire.

Business Development & Start-up Experience

Started, successfully developed and sold a farm diversification in flower growing, import and distribution. Managed, developed and sold an R&D company in chemical applications for a pharmaceutical PLC, as well as developing and retaining an interest in a plant supply & garden centre business.

Product Development and Product Innovation

Provision of product innovation support to wide range of businesses throughout Yorkshire and The Humber.

Agricultural Background

Over 20 years day to day management of own arable business.

Large Scale Farm Management Experience

Over 20 years of practical arable management.

Cooperative and Industry Bodies Board Level Knowledge & Experience

Served as board member of Humber Grain, TAG and others.

Technical Crop Production Experience and Knowledge

Successfully managed own large scale arable business.

The JHWalter Rural Team



Ian Walter BSc (Hons) C.Env FRICS FAAV
Senior Partner, Chartered Surveyor

t 01522 504333
m 07919 694230
e ianwalter@jhwalter.co.uk



Ellie Allwood BSc (Hons) LL.M MRICS FAAV
Partner, Chartered Surveyor

t 01522 504320
m 07919 694227
e ellieallwood@jhwalter.co.uk



Tim Atkinson BSc (Hons) MRICS FAAV
Partner, Chartered Surveyor

t 01522 504313
m 07919 694224
e timatkinson@jhwalter.co.uk



David Wright BSc (Hons) MBIAC MIAgrM
Managing Partner,
Renewables Consultant

t 01522 504321
m 07919 694228
e davidwright@jhwalter.co.uk



Steve Catney BA (Hons)
Partner,
Environmental Planning Consultant

t 01522 504330
m 07919 694229
e stevecatney@jhwalter.co.uk



Rob Ward BSc (Hons) MRICS FAAV FNAVA
Partner, Chartered Surveyor

t 01522 504311
m 07919 694226
e robward@jhwalter.co.uk



Ambrose Fowler MRICS FAAV MRAC
Chartered Surveyor

t 01522 504308
m 07976 879024
e ambrosefowler@jhwalter.co.uk



Louise Herring BSc (Hons) MRICS FAAV
Associate, Chartered Surveyor

t 01522 504353
m 07795 657792
e louiseherring@jhwalter.co.uk

PROPERTY

Land Agency
Residential Property Agency
Commercial Agency
The County Property Auction
Farm Sale & Purchase
Valuation
Landlord & Tenant
Succession Planning
Rent Review
Compulsory Purchase
Compensation

BUSINESS | PLANNING

Strategic Business Planning
Farm Management
Contract Farming
Funding & Grant Aid
Insolvency Support
Plant & Machinery Auction

Town & Country Planning
Planning Enforcement
Planning Application & Appeal
Listed Buildings & Archaeology

ENERGY

Independent Advice
Planning & Funding
Project Management
Environmental Permitting
Thermal Imaging Survey

Wind Turbines
Anaerobic Digestors
Photovoltaics
Biomass & District Heating
Domestic & Commercial Retrofit

CONTACT

JHWalter LLP
1 Mint Lane
Lincoln LN1 1UD

DX 11056 Lincoln 1
E info@jhwalter.co.uk

T 01522 526526
F 01522 512720

www.jhwalter.co.uk

